**WHY I SUPPORT MISSION OF DEEDS**

Carol Maryott
Board Member, Winchester Resident

I have found that MOD is an organization worthy of support for many reasons. First, I like the other-like changing impact it has on its clients whom it treats with dignity and respect. Secondly, as a board member I have seen firsthand how locally responsible an organization it is. It is not a dollar is wasted.

Additionally, it is a totally local organization—its donor base is entirely local, and its clients are local as well. Seeing the change that it makes on the lives of local grateful clients has held my charitable interest for quite some time and I will continue to support MOD for a long time to come.

A family wrote:

“Thank you for all that you have done for my family and for ALL that you do for families in need. You and all your donors, are very much appreciated.”

A formerly homeless woman wrote:

“Thank you so very much for all the support, kindness and your respectful manner and are enjoying our new furniture, picking out the essentials and helping put every [item] into the truck. You all did a wonderful job. I feel better and having the furniture and it is still difficult to get used to a full bed.”

A regular wrote:

“You’ve helped me in the next step in my journey. Thank you so much!”

A family wrote:

“From having an apartment with nothing to a beautifully furnished home. God bless you and them!”

[**IN THEIR OWN WORDS**](#)

**A CLIENT’S NEED LAUNCHES A PROGRAM**

Late last fall, a young Mom came to her appointment at Mission of Deeds. Everything proceeded normally except for one thing—it was a cold day but she had no coat. We gave her beds, furniture and housewares for her apartment but all we could do to protect her from the cold was to give her an extra blanket to use as a shawl. Visions they could do more, our volunteers and staff decided to start a coat drive.

Inspired by the woman’s need, and backed by your generosity, last winter Mission of Deeds gave away more than 200 coats to children and adults of all ages. Because of this success, and the continuing need, we launched our second drive to collect coats, gloves and new hats for our clients. The drive will run until the beginning of spring. We have every reason to believe this will be an annual event.

Last year we found that warm, casual, everyday coats that are easily washed were most in demand. As is the case with every donation, the emphasis is on items in clean, immediately usable condition. Suitable coats, gloves and new hats can be brought to the Mission of Deeds facility from 9:00 am to 4:00 pm Monday through Friday, as well as from 9:00 am to 12 noon on the second and third calendar Saturdays of each month. Pick up of larger donations can be arranged, including from schools, businesses and community organizations that may wish to host a coats drive on their own premises.

Going outside during winter without a coat is no way to live. Working together we hope to make the cold weather months a little more manageable for people in need.

**WHY I SUPPORT MISSION OF DEEDS**

Carol Maryott with Carl Ockholm
at Create Good fundraiser

At Mission of Deeds we strive to always put our clients first. We are proud that 85% of our budget goes directly to client care. In pairing with the Giving Common, we are giving our donors a look at where their donation goes and how they have a direct effect on our clients’ lives. We hope this information helps you find great joy in your decision to donate to Mission of Deeds.

The Giving Common, a Boston Foundation initiative, is a free online resource to inform data-driven, strategic philanthropic activities.

![IN THEIR OWN WORDS](Image)

**2017 EXPENSE BREAKDOWN**

- **Programs** — 85%

- **Administration** — 8%

- **Fundraising** — 7%
A MESSAGE FROM OUR EXECUTIVE DIRECTOR

Our support comes in many shapes and sizes, in terms of donated goods, volunteer service and the finance that funds our work. Whether it is an older bringing in an extra blanket, a downsizing family donating a truck full of furniture, a teenager who needs a few hours of service or an adult volunteer who makes the operations hum work after work, it will all add up to helping 100% client households this year.

The same goes for finance. Our buy-a-bed books let donors contribute toward the purchase of a bed, one dollar at a time. We have a variety of other fundraising events each year, at various price points. We also receive generous support from a number of private foundations.

One of our most exciting relationships is with the Cummings Foundation. Having built a hugely successful real estate business, Bill and Joyce Cummings have given most of their net worth to their foundation. Their extraordinary philanthropy has funded literally hundreds of charities, including for many years Mission of Deeds. (See the accompanying story for more about Bill and Joyce.)

We are grateful to have been a recent recipient of a Cummings Foundation grant, an unprecedented amount of which will be disbursed in annual installments over the next ten years. The grant is restricted to the purpose for which we applied; namely, expansion of our activities with clients, donors and volunteers on Saturdays. We have already expanded to bring open hours from 9 a.m. to 12 noon and end the third calendar Saturday of each month. We will gradually expand to every Saturday morning, except for holiday weekends, during the course of 2019. The grant covers about 85% of the extra costs for the additional Saturdays.

Whether it is the Cummings Foundation grant or your individual donation, we trust each dollar with the care it deserves. We do not spend it to become a charity with a giant bank account. We simply wish to balance the budget each year by constantly watching expenditures and at the same time maintain quality assistance for as many people as possible who genuinely need our help. The bottom line is this: more income equals more people served.

We know there are as many great causes in the world. When you choose to support us, we are grateful for the generosity that makes Mission of Deeds what it is. It helps us join in to give you thanks.

Bruce C. Munsie

One of our most exciting relationships is with the Cummings Foundation.