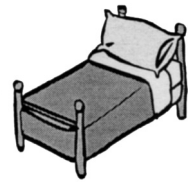


HELP BUY-A-BED A DOLLAR AT A TIME

If you are doing business in Reading, Woburn, Winchester, Wilmington, Wakefield and North Reading, you may see the Mission of Deeds Buy-A-Bed boxes at stores and banks. While all of the furniture and household goods we give to our clients are donated, we purchase beds and cribs. So far in 2014 we have given our clients many hundreds of cribs and beds.

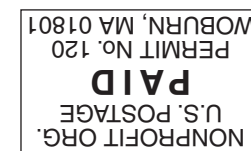
We know that many of you already support Mission of Deeds either through your donation of goods or funds and we are so appreciative. However, if you happen to see one of our boxes during your travels and you find you have a dollar or two in your pocket or purse to spare, you will be helping us buy a bed, or a crib, a dollar at a time.



Save The Date!

Winter Gala Friday, March 6, 2015

Mission of Deeds is having its Winter Gala Fundraiser on Friday, March 6, 2015 at 6:30 pm at the Hilton Woburn. Last year was a great event with over 350 in attendance and we expect this year to be just as fun. We'd love for you to join us for a seated dinner, live and silent auctions, music and more. Put a table together, come on your own, or donate an auction item. Any way you'd like to participate is greatly appreciated. For more information please contact Beth Ryan at beth.ryan@missionofdeeds.org or 781-944-9797.



A Day in the Life of Our Showroom

by Brian Quinn

It's 9 am and I am walking through the showroom at Mission of Deeds to make sure it is ready for Maria, today's first client. This room is where we keep a nice selection of donated furniture: sofas, chairs, coffee and end tables, dressers and nightstands, kitchen tables and chairs, that our clients choose from to take home with them. There are also extra items, perhaps a desk, bookcase, microwave cart or china cabinet. Lamps and decorative items are scattered around the room and the walls have prints and paintings on display.

Prior to the walk-through, I have also looked over all of the client forms for today to see if anyone is looking for something special. During our confirmation call, Maria mentioned she has an artistic son, and it would be wonderful if we had some sort of drawing table for him. It so happens that a drafting table was donated just a day or two earlier. These "coincidences" happen so often they no longer surprise me.

Many staff and volunteers help prepare the showroom each day - including Bob, who cleans and waxes the floor; the workshop volunteers, who fix or refinish items; the warehouse staff and volunteers who move the furniture and make sure it is clean and ready to go; and the ladies from the linen's room, who add their decorative touches to make the showroom look more like a home.

Maria arrives at 9:30 am, and like most clients she is excited and a little apprehensive, not knowing exactly what to expect. We sit down for a few minutes to explain our process and make a checklist of the items she is looking for. It can be overwhelming to pick out two or three rooms of furniture all at once, so the checklist helps us to remember everything needed.

As we walk through the showroom door, Maria's eyes widen. "So many things!" she says as she begins looking around at today's selection. Phil and Andres, two of our staff, join me to help load Maria's rented truck. It is on the smaller side so we

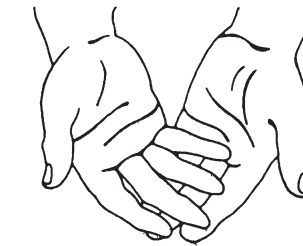


rely on Phil and his keen packing skill. As Maria continues to pick furniture, Andres is thoughtfully suggesting items that she may have not thought about, perhaps a clock for the wall, or a hamper for clothes. In the span of about an hour we have packed up three rooms of furniture, lamps, wall hangings, three bags of linens and four boxes of dishes and other kitchen items. The truck is full.

As most clients are, Maria is very grateful and wants to personally thank everyone involved. As she is leaving she mentions how excited her son will be with the drawing table. I walk her out to the truck and wish her well. Returning to the showroom, it is already being replenished with more items for the next client, who will be arriving in a few minutes. On a typical day we will go through this process four times.

It's been said life is like a box of chocolates - you never know what you are going to get. That is a pretty apt description of our furniture showroom. There are always different colors and styles. Sometimes it is overflowing with furniture; sometimes it is a bit sparse. However, we take pride in knowing that almost all of our clients leave us with the beds they needed and enough other furniture to make a good start on a new beginning.

Mission of Deeds, Inc.
6 Chapin Avenue
Reading, MA 01867
(781) 944-9797
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www.missionofdeeds.org



MISSION of DEEDS, Inc.
*Transforming Generosity into Hope,
Providing Beds & Furniture for People in Need.*

Anthony J. Triglione
1925 - 2011
Founder & First President

WINTER 2014

6 Chapin Ave., Reading, MA 01867 • (781) 944-9797 • Fax (781) 944-7697

A Message from Our President

One of Tony Triglione's first acts of generosity to the charity he founded was to buy us our first box truck. It served us well for several years, making furniture deliveries to hundreds of families and picking up good furniture and household items from even more of our donors.

A second truck followed, and then a third, which is our current truck. Each of our trucks could tell so many stories - of people in need helped, of your generous and wonderful donations, of extraordinary volunteers rendering selfless service. The story of our trucks is really the story of Mission of Deeds.

We are pleased to tell you that an extremely generous donor, who wishes to remain anonymous, has provided the funds for us to buy our fourth truck. It should be on the road in February and will be our most advanced truck yet. Thanks to an intensive research process led by our volunteer Joe Blundo, with assistance from Art Triglione, Ray Gibson and other volunteers and staff members, the truck is being custom designed to reflect our more than twenty years' experience of loading and transporting furniture.

Yet, despite the truck's terrific features, we are sorry to say that it will not drive itself, nor will the furniture load itself. That will take good old fashioned human labor, as it always has. Indeed, the incredible volunteers who have staffed our truck over the years are some of the most remarkable people we have ever met. To spend week after week, year after year, moving heavy items to help people they do not even know, takes extraordinary volunteers and we are honored to say we have some of the best.

Yet, we need to expand their ranks. No one is getting any younger and the need for our services keeps increasing. There is only so much we can ask of the same people. If you have called us to

pick up your furniture donation, you know that wait times are often way longer than you, and we would like. Some of you understandably cannot wait and we thus lose furniture donations that otherwise would have allowed us to help even more people.

One of our new truck's most notable features is a crew cab that will safely seat up to seven people. This will allow us to expand our pool of potential drivers to include those who are comfortable driving the truck (no special license needed), but are not physically able to move heavy items. We hope to be able to send out larger crews including responsible young people (with their parents' permission), always with mature and experienced adult drivers and crew members to oversee the work.

We want to remain a grass roots organization, continually expanding our vibrant volunteer corps to accomplish even more as we go forward. If you see any way that you, your children, your business, your community organization, house of worship or anyone you know, could help get our new truck on the road more hours per week, we would be grateful to hear your ideas. We plan that 2015 will be our best year ever. Working together, there is no question that it will be.

Whatever your part at Mission of Deeds, whether as donor, volunteer, case worker or someone just cheering us on, it is because of you that we put smiles on the faces of the people we help. You have our gratitude and our respect.

May the blessings of the holiday season be with each and every one of you, now and forever.


Christopher Barrett
President



In Her Own Words

"To the Members of Mission of Deeds, Inc.,

Back in March 2014, your wonderful organization assisted with all of the necessities to transform a house into a home. After illness (high-grade breast cancer) caused loss of my job, income and home and all of its contents, I was at a loss as to finding replacement for everything once I secured housing.

I must say your missionary's kindness had me crying well before March. When I first called, the month before, the beautiful voice on the other end of my phone, touched me like no other. Thank you, thank you, thank you!

Sincerely,
Susan"



Address Service Requested

MISSION OF DEEDS, INC.
6 Chapin Avenue
Reading, MA 01867



A Message from our Executive Director

When Tony Triglione founded Mission of Deeds in 1993, he asked Bill Mulrenan to be the new charity's first volunteer. Bill became involved in every aspect of the organization and had such a positive spirit that just meeting him made you want to smile.

In the early years Bill handled most of the organization's phone calls, often remotely from his home coffee table. We still have the stenographer's notebooks in which he recorded the first calls. Often with friends he recruited, Bill made the majority of the furniture pickups and deliveries in the first few years. Bill personally serviced hundreds of donors and clients. A few years later when Tony sought someone to succeed him as Mission of Deeds President, he turned to Bill. Bill was President for several years, then continued as a Director, then as a Development Board member. Bill was so involved throughout Woburn and other surrounding towns that we regularly asked his advice about client service, with Bill personally referring a number of people in need to us for beds and furniture.

When Tony wanted to start a golf tournament in this area, he again asked Bill for help.

Because of the Woburn Golf and Ski Authority's generous response to Bill's inquiry, our tournament has been held at Woburn Country Club ever since. Bill was active in almost every one of our seventeen annual tournaments and drove the beverage cart at most of them. Sadly, Bill passed away in May at the age of 83. In recognition of Bill's extraordinary support of Tony's vision, we have named the annual tournament The Bill Mulrenan Memorial Golf Tournament for Mission of Deeds.

In addition to Tony and Bill, in recent years we have also lost Tony's sister Catherine LaPuma, Jean Hoyt, Max Rabinovitch and other Mission of Deeds pioneers. The organization Tony started and they all nurtured has provided critically needed beds, furniture and household goods to more than 10,500 households. We know they will be smiling down on us as we help 10,500 more.

Thank you for your support in keeping their work alive.


Bruce C. Murison
Executive Director



My First Hand Experience

by Lori Grayson

There are times due to special circumstances that we will deliver furniture to a family's apartment. On one of my first deliveries, we pulled up to an apartment and three young boys came running out to greet us. They were so happy to see us that my first thought was "oh no, I hope they don't think that we have toys for them." But they never asked, they just offered to help carry all the items in.

Once I got inside, I quickly noticed how little furniture they had. I thought that maybe they had just moved in, but that wasn't the case. When I went into the boys' room, my heart broke, there were 3 sleeping bags on the floor with some pillows.

Although I had helped clients pick out beds and couches and tables in the warehouse, up until that moment, I hadn't seen what an apartment looked like with very little furniture.

Once we were done, not only did the kids and their parents have beds to sleep in, they also had a couch to sit on, a table to have dinner at and bureaus for their clothes, among other things.

As we were leaving, I realized that the boys knew all along what we were bringing them. They knew we didn't have iPads or an Xbox or a bike, their excitement was for the beds and sheets and other furniture, pure gratitude.

I think that is my favorite part of this organization, the kids. I feel by helping the parents, we are helping their children. I know I am a better parent when I am not stressing about something. I can only imagine if a parent comes to the Mission of Deeds, they must be going through a difficult time. Besides, everybody should be able to climb into a comfy bed at the end of a day.



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It Started with a Phone Call

by Cindy Silvey

Ann called Mission of Deeds after being referred to us by a religious organization. She is a young mom with a positive attitude, who had just received subsidized housing for herself and her two small children. Prior to that she had been living with family, but she very much wanted to have a place to call her own. Ann called us to schedule an appointment to pick up furniture. Her family had helped her with a few pieces, but she had little means for some very basic necessities. Her highest priorities were to obtain two twin beds with linens for her children to get a good night's sleep, and to acquire pots and pans to cook them hot meals. She said she was "not picky with the items," and would be grateful for any help we could provide her. It was clear that Ann's mission was to make sure her girls had a home where they could feel safe and secure, something that many of us take for granted.

Knowing that her children were sleeping on the floor, we gave her an appointment as soon as possible. She was elated and could not thank us enough. Her children would soon have a warm bed to sleep in. She said that we "made her day". Truthfully, she was the one who made my day. Her positive attitude and gratitude for our help left me with a wonderful feeling that Mission of Deeds once again was able to make a difference in someone's life. Ann completed her mission to provide a comfortable home for her children and Mission of Deeds completed its mission as well. That is, to help families in need with furniture and housewares to start a new life and to move forward with dignity. A happy ending for all!

Faces of Mission of Deeds

It's all about people at Mission of Deeds -- the clients we help and the people who are here day to day. We currently have 9 very part-time employees and our one full-time Executive Director. We have over 150 volunteers who come to MOD on a regular basis and hundreds more who volunteer over the course of the year on special projects, furniture and household items drives and events. Here are a couple of these special people.

Paula Goss



Paula is the Office Manager at Mission of Deeds. She started as a volunteer on our phone desk in 2007. We quickly realized how great she was at her job. At this point in time, Mission of Deeds was starting to grow so bringing her on as a part-time manager seemed like a perfect fit. She oversees all aspects of our office-ordering supplies, dealing with in house computer problems, giving tours to visiting donors, pitching in on the phone desk, and helping out in the linens and kitchen area for client appointments when needed. Paula also helps organize Mission of Deeds events such as the local Town Days. Planning the Tony Triglione Memorial Walk in September is her favorite activity and maintaining the children's library for our clients' families is a close second. Paula loves being part of

Events at Mission of Deeds

Things never seem to slow down at Mission of Deeds. Our fundraising events are a huge part of what we do and there is definitely something for everyone. Some people like to golf, others like to shop at a yard sale, others look forward to a night out with friends, while others enjoy a nice walk around a lake. You can do any or all of these at one of our fundraisers.

On March 7 we held our Winter Gala "A Bed for Every Body" at the Hilton Woburn. We had over 350 in attendance with live and silent auctions, a lovely dinner and fun dancing. It was our most successful Gala so far and we look forward to our 2015 event.

Mission of Deeds' 3rd Annual Yard Sale was held rain or shine on Saturday, April 26 and rain it did! Buckets of wind swept rain poured down on our hardy treasure seekers and they were rewarded with fantastic bargains. Throughout the year, volunteers set aside novel items that were donated to Mission of Deeds but not usually sought by our clients. In spite of the crazy weather, this year's indoor/outdoor yard sale was phenomenally successful. We are busy tucking wonderful items away for 2015, so see you on April 25!

This year's golf tournament on Monday, June 2 at Woburn Country Club was held under sunny, beautiful skies after two years of tournaments held in torrential rain. This year our tournament was renamed the Bill Mulrenan Memorial Golf Tournament for Mission of Deeds. (See more about Bill in the Executive Director's message.) We had an excellent group of golfers who enjoyed a great lunch and an exciting raffle after golfing. Whether under rays of sun or streams of rain, our supporters play golf enthusiastically every year in support

the Mission of Deeds family. When Paula is not at Mission of Deeds, she is greatly missed. However, we know she is enjoying time with her husband, Bill, her daughters and their spouses and her two wonderfully loved grandchildren.

Virgina "Ginny" DiGregorio

Ginny has volunteered at MOD for over 15 years. She is here at least two days a week from 9:00am to 3:00pm. We estimate that Ginny has performed more than 10,000 hours of volunteer service. Her most important work involves interviewing clients who come to MOD to determine the scope of the client's needs. She is always mindful of their specific situation, treats each person with dignity and respect, and has a way of making every client feel relaxed and comfortable. Between client appointments Ginny is busy sorting linens and kitchenware that has been donated to the organization. Ginny will be celebrating her 80th birthday very soon and when she is not at Mission of Deeds she enjoys her family, especially her granddaughter, as well as closely following the Boston Red Sox and New England Patriots. Indeed, in 2009 the Patriots Foundation recognized Ginny as one of 25 Community Service MVP's. The Patriots made official what we've known all along!



Who is the Mission of Deeds?

We are a nonprofit, volunteer organization located in Reading, Massachusetts, dedicated to providing purchased beds, donated furniture and household items, free of charge, to the formerly homeless and others in great need, living in Middlesex and Essex counties of Massachusetts.

We receive referrals from over 200 social service agencies, religious organizations and hospitals. We rely solely on the generosity of people for donations of goods and funds. Since our inception we have provided furniture to over 10,500 households and have made in excess of 23,000 pickups of donated goods.

of Mission of Deeds. Next year's tournament is June 1.

For the past three years, Tony has listened to our prayers and provided sunny, balmy weather for our Tony Triglione Memorial Walk. Over 200 individual walkers as well as employee groups of business organizations and banks, came out in full force to enjoy the 5K walk around Lake Quannapowitt in Wakefield. This walk has something for everyone- live music, face painting, sensational raffle items, delicious appetizers and, of course, a chance to do some healthy walking. Mark your calendars for Sunday, September 20, 2015! Many thanks to everyone who made these events a success!

Spanish Speaking Clients

Hello everyone. My name is Andrés and I started volunteering at Mission of Deeds two years ago and am now a staff member. I'm from Spain and my native language is Spanish. A part of my work is to help and attend to clients that don't speak English.

A significant percentage of clients that Missions of Deeds has are Hispanic. They come from Dominican Republic, El Salvador, Guatemala, Mexico, Puerto Rico, etc. Many of them have been in the United States for a long time and they have a high level of English, but some of them are newcomers to the country and the language is a difficult barrier to overcome.

They have the same problems as the other clients that come to MOD. They have lost their home due to a fire, domestic violence, bedbug plagues, little economic resources, or unemployment. But they have to add another problem, a big communication problem, not speaking English.

The first contact with us is when the people in need call the office to make an appointment. This is hard for them. It is hard for clients who don't speak English to understand during a face to face conversation. When they speak on the phone it's even harder. They don't get to see the body language of the person they are talking to. It's a problem for the people that call, but it also is a problem for the people that have to answer the call.

When the non-English speakers call the office, I speak with them and we set an appointment. They are happy because they are not going to need a translator and they feel more comfortable and relaxed.

Three or four days before the appointment, I call the clients to confirm and remind them the date and the hour when we are meeting them. We confirm that they are going to come, and that I will be there the day of the appointment. Knowing I will be there, they breathe calm.

The day of the appointment they come relaxed. We interview them and they tell us the things that they are going to need. Usually they need a lot of things, because they just arrived and they don't have anything. Beds, cribs, couches, bureaus, dining tables, chairs, kitchen stuff and linens are some things that they usually need. When we close the truck's door after loading everything that they asked for and that they needed, they are happy because they are going to start a new life.

Before saying goodbye, I always tell them that the first thing they need to do is learn English. It's easier if you can communicate with the rest of the people. Sometimes the idea of not being able to say what you need to say is very frustrating.

It's a pleasure for me to help these people feel well when they come to Mission of Deeds and is an honor for me to work for Missions of Deeds.

Andres Martin

PS: I am in the process of learning English. I am very thankful to all people around me for their patience and understanding.